LIGHTING - SMALL BUSINESS					2020 EL
2020 Net Present Cost Benefit Summary Analy	sis For All Participan	ts			Input Summary and Totals
			Rate	Modified	Program Inputs per Customer kW
	Participant	Utility	Impact	TRC	Lifetime (Weighted on Generator kWh)
	Test	Test	Test	Test	Annual Hours
	(\$Total)	(\$Total)	(\$Total)	(\$Total)	Gross Customer kW
Benefits					Generator Peak Coincidence Factor
					Gross Load Factor at Customer
Avoided Revenue Requirements					Net-to-Gross (Energy)
Generation Capacity	N/A	\$4,604,173	\$4,604,173	\$4,604,173	Net-to-Gross (Demand)
Trans. & Dist. Capacity	N/A	\$582,444	\$582,444	\$582,444	Transmission Loss Factor (Energy)
Marginal Energy	N/A	\$8,720,522	\$8,720,522	\$8,720,522	Transmission Loss Factor (Demand)
Avoided Emissions (CO2)	N/A	N/A	N/A	\$0	Installation Rate (Energy)
Subtotal				\$13,907,139	Installation Rate (Demand)
Non-Energy Benefits Adder (20%)				\$2,781,428	MTRC Net Benefit (Cost)
Subtotal	N/A	\$13,907,139	\$13,907,139	\$16,688,567	MTRC Non-Energy Benefit Adder
Other Benefits					Gross Annual kWh Saved at Customer
Bill Reduction - Electric	\$27,440,733	N/A	N/A	N/A	Net Annual kWh Saved at Customer
Participant Rebates and Incentives	\$3,333,540	N/A	N/A	\$3,333,540	Net Annual kWh Saved at Generator
Incremental Capital Savings	\$0	N/A	N/A	\$0	
Incremental O&M Savings	\$0	N/A	N/A	\$0	Program Summary All Participants
Subtotal	\$30,774,273	N/A	N/A	\$3,333,540	Total Budget
					Gross kW Saved at Customer
Total Benefits	\$30,774,273	\$13,907,139	\$13,907,139	\$20,022,107	Net coincident kW Saved at Generator
Utility Project Costs					Net Annual kWh Saved at Customer
Program Planning & Design	N/A	\$0	\$0	\$0	Net Annual kWh Saved at Generator
Administration & Program Delivery	N/A	\$2,774,253	\$2,774,253	\$2,774,253	TRC Net Benefits with Adder
Advertising/Promotion/Customer Ed	N/A	\$119,105	\$119,105	\$119,105	TRC Net Benefits without Adder
Participant Rebates and Incentives	N/A	\$3,333,540	\$3,333,540	\$3,333,540	•
Equipment & Installation	N/A	\$0	\$0	\$0	Utility Program Cost per kWh Lifetime
Measurement and Verification	N/A	\$27,500	\$27,500	\$27,500	Utility Program Cost per kW at Gen
Subtotal	N/A	\$6,254,398	\$6,254,398	\$6,254,398	
Utility Revenue Reduction					
Revenue Reduction - Electric	N/A	N/A	\$24,665,576	N/A	
Subtotal	N/A	N/A	\$24,665,576	N/A	
Participant Costs					
Incremental Capital Costs	\$10,288,926	N/A	N/A	\$9,267,055	
Incremental O&M Costs	\$800,624	N/A	N/A	\$720,157	
Subtotal	\$11,089,550	N/A	N/A	\$9,987,212	
Total Costs	\$11,089,550	\$6,254,398	\$30,919,975	\$16,241,610	
Net Benefit (Cost)	\$19,684,723	\$7,652,741	(\$17,012,836)	\$3,780,497	

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.

2020 ELEC	ГRIC	GOAI
nput Summary and Totals		
Program Inputs per Customer kW		
Lifetime (Weighted on Generator kWh)	A	12 years
Annual Hours	В	876
Gross Customer kW	C	1 kV
Generator Peak Coincidence Factor	D	65.53
Gross Load Factor at Customer	E	49.530
Net-to-Gross (Energy)	F	90.6
Net-to-Gross (Demand)	G	90.6
Transmission Loss Factor (Energy)	Н	5.3329
Transmission Loss Factor (Demand)	I	7.7110
Installation Rate (Energy)	J	99.59
Installation Rate (Demand)	K	99.59
MTRC Net Benefit (Cost)	L	\$39
MTRC Non-Energy Benefit Adder	M	\$29
Gross Annual kWh Saved at Customer	(BxExC)	4,339 kW
Net Annual kWh Saved at Customer	(Fx(BxExCxJ))	3,912 kW
Net Annual kWh Saved at Generator	(Fx(BxExCxJ))/(1-H)	4,132 kW
Program Summary All Participants		
Total Budget	N	\$6,254,39
Gross kW Saved at Customer	O	9,545 k
Net coincident kW Saved at Generator	(G x O x K) x D / (1-I)	6,107 k
Net Annual kWh Saved at Customer	(Fx(BxExOxJ)	37,341,306 kW
Net Annual kWh Saved at Generator	(Fx(BxExOxJ))/(1-H)	39,444,562 kW
TRC Net Benefits with Adder	(OxL)	\$3,780,49
TRC Net Benefits without Adder	(Ox(L-M))	\$999,06

\$0.0133 \$1,024